

BLUE CROSS NEWS



WORLD CLASS QUALITY MEDICINES AT AFFORDABLE PRICES

Vol 19 No. 3 July – September 2014

HOUSE JOURNAL OF BLUE CROSS LABORATORIES LTD.

Our Chairman Mr. N.H. Israni Receives Lifetime Achievement Award from OPPI



Seen in the picture from left: Ms. Ranjana Smetacek, Director General – OPPI; Mr. N.H. Israni, Chairman, Blue Cross Laboratories Ltd.; Dr. J.N. Banerjee, Ex. Managing Director – Sandoz; Dr. Sailesh Ayyangar, President – OPPI and Prof. Dr. Ashish Nanda, Director – IIM, Ahmedabad.

Warm congratulations to our Chairman Mr. N.H. Israni, who was presented with the Lifetime Achievement Award by the Organisation of Pharmaceutical Producers of India (OPPI) in recognition of his journey of six decades of perseverance and dedication in the Pharmaceutical Industry. It was presented at OPPI's 48th Annual General Meeting, in September 2014. Such an award has been presented for the first time by OPPI.

It was indeed a very happy and proud moment for the entire Blue Cross family!

*Warmest Diwali wishes for
Success, Happiness and Good
Health to all members of the
Blue Cross family!*

Reaching Out to the Sick and the Needy

On July 23, 2014, the Rotary Club of Bombay North (RCBN) presented a Dialysis Unit to the Nana Palkar Smruti Rugna Seva Sadan in Parel, Mumbai. This machine was generously donated by Rtn. N.H. Israni, Chairman, Blue Cross Laboratories, at a cost of Rs. 6,85,750/-.

Dr. Harshad Punjani, President of the Nana Palkar Smruti, lauded the generosity of Rtn. N.H. Israni and the efforts of the RCBN to help the underprivileged, under the leadership of Rtn. Dr. Hanmanthrao Palep, President.

The installation of this new dialysis machine takes the total of such machines to 14 – working in three shifts and thus helping lakhs of underprivileged people.

Rtn. N.H. Israni expressed his satisfaction at the working of the centre and said that he was very happy to help this institution. He promised to continue to help in future. Rtns. P.P. Firoz Kachwalla, Paresh Jhaveri, Saifuddin Saria (Hon. Secretary), I.P.P. Mahendra Thacker, Upendra Kulkarni, Dr. Gopinath Rachmale and other doctors were present for the inauguration of the new dialysis unit. The event was covered by the Doordarshan Channel.



The new Dialysis Unit at the Nana Palkar Smruti Rugna Seva Sadan was donated and inaugurated by our Chairman Rtn. N.H. Israni, in the presence of several members of the Rotary Club of Bombay North and distinguished doctors.

Expanding Our Goa Manufacturing Operations

Blue Cross Laboratories Limited, which started its Goa manufacturing operations in 1995 in Verna, has acquired the land in Verna Industrial Estate, where M/s Kodak India Private Limited was formerly situated.

A tripartite agreement was signed to this effect on September 25, 2014, by Blue Cross Laboratories Limited, represented by Mr. B.G. Barve, Joint Managing Director and Mr. A.K. Burman, Director – Production, and Kodak India Private Limited, represented by Mr. B.B. Nikumb, in the presence of Mr. Manoj J.S. Colaco of the Goa Industrial Development Corporation.

This agreement will further the cause of encouraging investment in the pharmaceutical sector in Goa. The expansion of Blue Cross Laboratories' manufacturing facility will also help to ensure that the company meets the rising demand for affordable medicines of world-class quality from the domestic as well international markets.



Seen at the signing of the tripartite agreement are, from left: Mr. B.B. Nikumb, Mr. Manoj J.S. Colaco, Mr. B.G. Barve and Mr. A.K. Burman.

Service Anniversary



Mr. Gagan Minotra, Zonal Manager, Faridabad-BC, received his 20-years Service Award from Mr. Manoj Israni, Managing Director, during the ZM Conference. Seen from left: Mr. A. M. Kotrappa - Dy. GM, Sales, Mr. Manoj Israni - Managing Director, Mr. Ashish Shirsat – Sr. Executive Director, Mr. Gagan Minotra – ZM and Mr. P. Sreekumar – GM, Sales Operations.

Fond Farewell

Mr. Arvind Joshi, Production Manager (Outsourcing), Mumbai (second from left), was bade a fond farewell on August 31, 2014.

Seen with him (from left) Mr. B.G. Barve, Joint Managing Director, Mr. Pratap Dugge, General Manager – Outsourcing and Mr. Ashish Shirsat, Senior Executive Director.



New Sales Record for Meftagesic

The Blue Cross team notched up the highest-ever sales of Meftagesic – totaling Rs. 2.28 crores – in September 2014. Warm congratulations to all the team members whose efforts contributed to this new record!



◀ Jubilant EXL team members celebrate the new sales record by cutting a cake.

GASTRO Range Standee Unveiled

The GASTRO Range Standee was unveiled during the EXL ZM Conference in Mumbai.



Seen at the unveiling, from left: Mr. Panchanan Routray, Marketing Director; Mr. Dhananjay Shire, Sr. Product Manager; Mr. Ashish Shirsat, Sr. Executive Director; Mr. Amrit Parchure, GM - Sales Operations (EXL Div.) and Mr. B.G. Barve, Jt. Managing Director.

Cheers to the High Achievers in Myanmar and Cambodia



Mr. Makarand Gokhale, Director – Exports and Mr. Srinivas - Country Manager, seen with Mr. Aung, Mrs. Than Than Win and members of the Myanmar team.



Mr. Makarand Gokhale, Director – Exports and Mr. Thilok, Country Manager, congratulated members of the Cambodia team.

Cheers and warm congratulations go to the Myanmar team, which recorded the highest-ever secondary sales of USD 110,000 in August 2014. For three consecutive months the team's secondary sales has been over USD 100,000.00 per month.

Congratulations also go to the Cambodia team, which has recorded steady growth over last year's sales, as well as several achievements in the last two quarters.

Yoga for Better Health



To help employees cope with the fast pace of life as well as to help them establish a harmonious relationship with their inner selves and gain self-knowledge, the HR team organized an introductory 'Yoga' session in the cafeteria at the PC Office, on August 9, 2014.

Trainer Mr. Dattaji from the well-known Shri Ambika Yoga Kutir in Thane, Mumbai, imparted training in varied *asanas* (yoga postures) that are designed to improve flexibility, stamina, strength and balance and promote better functioning of the nervous and endocrine systems and internal organs, as well as enhance breathing quality.

Learning More About UANs

The Employees Provident Fund Organisation (EPFO) has allotted a 12-digit Universal Account Number (UAN) to each employee contributing to the Employee Provident Fund (EPF). This will make checking and transferring a member's EPF account a smoother experience as the UAN provides a host of facilities, such as portability of PF account number across different employments, checking of fund balance, receiving monthly credit updates/alerts and more.

These UANs have been disseminated to the respective employers through the DTCP Portal. They have been asked to download the same from the EPFO website www.epfindia.gov.in. The exact process has been detailed in a User Manual which can also be downloaded from the same website.



Mr. Prakash Rijhwani, DGM – Costing, Nasik, conducted a session on UANs for all permanent employees and updated them about the upcoming PF Portal.



Mr. Vilas Thakur, Executive Director, VPD Consultants Pvt. Ltd., is warmly welcomed at Head Office.



Mr. Vilas Thakur, Executive Director, VPD Pvt. Ltd., conducts a session on UAN and amendments in the Pension Scheme.

After disseminating the UANs, employers are required to collect the KYC (Know Your Customer) documents such as the AADHAR card, Permanent Account Number (PAN) and Bank Account Number with IFC Code from employees. These would then be updated online on the EPFO website. After matching the KYC documents against the UAN allotted, the verification of these documents has to be done by the employer.

The Regional PF Commissioner has advised employers to immediately update the KYC data of all their employees through the online transfer claim portal.

Mr. Vilas Thakur, Executive Director, VPD Consultants Pvt. Ltd., conducted a session on the UAN and amendments in the Pension Scheme at the Head Office in Mumbai, on September 1, 2014. It was an interactive session during which employees were invited to put forward all their queries.

Employees who have not sent in their documents should submit the same to their respective Reporting Managers at the earliest.

HOW TO ACTIVATE & USE YOUR UAN

To activate his/her UAN, an individual has to do the following:

1. Open the epfindia.gov.in website
2. See 'For Employee' > click member portal> click download e-passbook
3. A new window will appear> To activate your UAN based member login click here
4. Welcome member> click activate your UAN,
5. Check box titled 'I have read & understood the instruction'
6. Fill in all the details (State - Maharashtra, Office - Bandra), PF Nos. etc. > click the 'Get Pin' box
7. Check the 'I agree' box
8. Enter Pin sent on your mobile phone
9. Submit and then fill the next form with password and submit.
10. After completion, you can login with your UAN no. and password to check various information related to your PF accounts.

Training Time

A FOCUS ON MEFTAL-SPAS TABS



A Scientific Group Meeting on Meftal-Spas Tabs was recently organized in Ranchi. A few glimpses of this event are carried above.

Picnic Fun



The PC Office team from Mumbai went on a fun-filled picnic to the U.K. Resort near Khopoli, on September 5, 2014.

SAP TRAINING



SAP training was held at the Head Office for employees from Nashik, Goa and Mumbai.

IIPC TRAINING



Faculty members from various colleges attended a three-day IIPC training program at the Nashik Plant. The training was coordinated by MSBTE, Mumbai.

TRAINING FOR SES



A training programme was conducted for SEs in Mumbai, in September 2014.

The Advantages of Biodiesel

A significant, environment-friendly, cost saving exercise in which regular diesel is being replaced by Biodiesel has been initiated by Raju Wagh, Sr. Manager – Engineering, Nashik. He shares the advantages of such fuel.

Biodiesel is a form of diesel fuel manufactured from vegetable oils, animal fats, or recycled restaurant greases. It is safe and biodegradable and produces less air pollutants than petroleum-based diesel. Besides being environment-friendly, biodiesel is economical too.

Blue Cross Labs has been using biodiesel in its boiler for the last one month and the results have been satisfactory – providing an average saving of about Rs. 35,000/- per month. In addition, use of biodiesel decreases the company's dependence on imported fuel, contributes to India's economy and saves foreign exchange. It can also be used in vehicles in a 5-20% mixed form. Currently, car manufacturers like Ford and GM have approved a B20 blend (20% biodiesel). Others like Audi and BMW have approved a B5 blend (5% biodiesel).



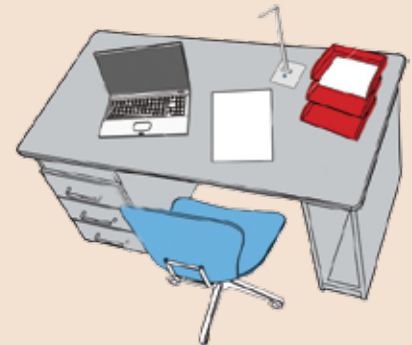
The War Against Junk - Blue Cross Initiative



The national-level 'Swachha Bharat Abhiyan' (Campaign Clean India) was launched on October 2, 2014, at Rajghat, New Delhi. During the launch, Prime Minister Narendra Modi himself wielded a broom and cleaned a road. It is India's biggest-ever cleanliness drive.

Blue Cross Laboratories has always believed in the 'Swachha' movement and there has been a 'War Against Junk' across the company, right from the commencement of our operations. Here are a few tips on how you can contribute to this war. This will help you achieve a clutter-free desk, more space in your desk drawers and neater shelves...

1. Set a timeline for going through everything on your desk/ in your desk drawers/ on your shelves and stick to it.
2. Pick up each object /paper on your desk, in your desk drawers and on your shelves and ask: "Do I use this?" If the answer is no, out it must go!
3. Don't keep any unused thing 'just in case it comes in useful'.
4. If anything useful is broken/not working, fix it!
5. Make every effort for the "paperless office" by using more computers, which will actually decrease our use of paper - such as viewing documents on a computer screen, or scanning document to a soft copy or PDF.
6. Hand over computer accessories that are 'outdated' or 'in need of repair' to the EDP team; don't bother fixing them.
7. Part of the secret to maintaining a clutter-free office space is not to accumulate many items that you don't need. Schedule 10 minutes a day to keep the clutter down.
8. Once you are done with your desk, turn your attention to your desktop computer and apply the same rule of 'delete it or file it'. Make back-ups of important files.
9. Use emails instead of paper/ faxes whenever practical, both for internal memos and for communications with clients and customers. This will reduce the costs of postage too!
10. Use pen drive/server backup for important documents, rather than printing duplicate and triplicate - thus saving paper as well as freeing up valuable desk and shelf space.
11. Think before you print. Ask yourself: Do I really need to print this?
12. If you have to print, don't print more copies than you need.
13. Adjust margins on your documents. A smaller margin of .75 inch (1.90cm) is now becoming common.
14. Using both sides of a sheet of paper is an easy way of reducing your paper consumption by 50%! So, as far as possible, opt for double-sided printing.
15. Procure a few empty files, label them clearly and file important papers.
16. Going paperless now is more important than ever for the future
Enjoy your newfound space!



Celebrations Across Blue Cross Labs

INDEPENDENCE DAY CELEBRATIONS



Independence Day was celebrated at Head Office. Colourful decorations were put up in the colours of the Indian flag.

GANPATI PUJA IN MUMBAI



Ganpati celebrations, held in September 2014, witnessed the traditional Ganpati puja being performed at Mumbai office.

DUSSERA FESTIVITY IN GOA



Dussera was celebrated at the Goa Plant, with the cleaning of all the machines. Special Dussera pujas were held at the Security Gate of the plant, as well as in each department. Employees attended the celebrations in traditional attire. Prizes for the Best Traditional Costume (Male and Female) were awarded, after which the gathering enjoyed refreshments.

DUSSERA IN NASHIK



Dussera was celebrated by the Blue Cross team in Nashik, with a pooja. The team came dressed in traditional attire.

Dual Achievements for the Dugge Family

Warm congratulations and all best wishes to Mrs. Surekha Dugge, wife of Mr. Pratap Dugge, General Manager – Outsourcing, who has been selected for the United Nations Peace Keeping Mission, on an All-India level. She is an Assistant Commissioner with the State Intelligence Department, Maharashtra Police and is the only lady Police Officer from Maharashtra who has been selected for this Mission for the third time.



Mrs. Surekha Dugge

In Mumbai, Mrs. Dugge heads the Communal Branch. This is considered a challenging task, in view of Maharashtra's demographic composition and the frequency of communal incidents. She has astutely analyzed the communal scenario in Maharashtra for which she was honored with the 'M.M. Chudasama Award' for the year 2013 by the Director General of Police. She has received over 300 Police Awards during her illustrious career.

Hearty congratulations also go to



Dr. Tanvi Dugge

Dr. Tanvi Dugge, daughter of Mr. Pratap Dugge, who has passed the Bachelor of Dentistry (BDS) examination with a First Class. All best wishes to her for her further studies!

Moving Upwards & Onwards!

Congratulations to the following colleagues on their recent, well-deserved promotions:

Head Office

Mr. Chandrakant R. Gambhire, Dy. G.M.
– Office Admin.



Mr. Amit Patankar, Sr. Manager,
Accounts & Taxation

Ms. Diana Pinto, Executive Assistant

Nasik

Mr. Ashok Patil,
Dy. G.M. – Regulatory
Affairs



Mr. Shashikant Digholkar,
Dy. G.M. – QA

Ms. Archana Dharrao,
Sr. Executive QC

Ms. Shubhangi Patwardhan,
Executive - Purchase & Admin.

Goa

Mr. Shripad Pai, Sr. Production Manager

Mr. Nilesh Raut, Asst. Mgr. - QC

Ms. Swati Vinchurkar, Asst. Mgr. - QC

Mr. Vijay Pimpalkar, QC Executive

Mr. Dinesh Jaju, R&D Executive

Field

As ZM

Mr. Nishant Kr. Singh

As Dy ZM

Mr. Chandan Kumar

As Sr. RM

Mr. Ravi K.

As RM

Mr. Vinod Soni

Mr. M. Jayababu

Mr. Gangadhar G.

Mr. Mohd. Shafi Khan

As ABM

Mr. Pratik Gopal Mudiraj

Mr. Prateek Singh

Mr. M. Naresh Kumar

Mr. Vinai Venugopal

Mr. Vineeth K.

Mr. Himanshu A. Jaiswal

Mr. M. Jeevan Kumar

Mr. Krishna P. Mahato

Mr. Pradip Kumar Bhagat

Mr. Yunusahmad A. Takked

As TM

Mr. Rahul M. Yeotkar

Mr. Vijay A. Ghaysundar

Mr. Kamlesh V. Sasale

Mr. Lalit G. Tuwar

Mr. Anoop S. Pillai

Mr. Sayyed Inyat Hussain

Mr. Amar Vijay Patil

Mr. Santosh Vishwakarma

Mr. Arun Kumar

Cheers to the Long Servers

30 Years

Mr. Radhakrishnan K.S., Ernakulam

25 Years

Mr. Kirti R. Daru, Baroda

Mr. Ravi R. Nirwani, Hubli

20 Years

Mr. Gagan Minotra, Faridabad

Mr. Kiran Raut, Nasik

10 Years

Mr. K. L. Pardha Saradhi, Guntur

Mr. Yashpal Khajuria, Udhampur

Mr. Shinod K.V., Calicut

Mr. Anand N., Calicut

Mr. Melvin D'cruz, Ernakulam

Mr. Vipin Kumar V., Ernakulam

Mr. Manoj K.M., Perinthalmanna

Mr. Brijendra Kr. Sharma, Lucknow

5 Years

Mr. Awadhut Patil, Mumbai

Mr. Amit Bechu Sharma, Ulhasnagar

Mr. Akramuzzaman, Hyderabad

Mr. Anil Trivedi, Dehradun

Mr. S. Prasath, Pondicherry

Mr. S. Thrinath Gupta, Tirupati

Mr. Sunil Kothari, Faridabad

Announcing the Blue Cross News Diwali Painting Contest

Painting for a Cause...Painting for Swachha Bharat

Blue Cross News invites children of employees to send in their entries for the Diwali Painting Contest with the theme 'Swachha Bharat Abhiyan'.

There are three age groups: 5-8 years, 9-12 years and 13-16 years. Each entry, clearly labelled with the child's name and age and the name and department of the parent in Blue Cross, must be sent to Mr. Santosh Shetty, by November 15, 2014.

Attractive prizes await the winners.



Send in articles and suggestions for Blue Cross News, addressed to Mr. Santosh Shetty, Asst. Manager-HR, to reach by November 15, 2014.